<u>TEN PRINCIPLES OF COLLABORATION</u> <u>(5.16.18)</u>

Adapted by Lynne Perkins from Len Mozzi's TEN COMMANDMENTS OF IMPROVISATION

1.)   **Seek to discover rather than try to invent.**
Be open. Observe.
Notice what is already there.
Everything you need is already available to you, you just have to find it.

2.)   **Accept all offers.**
Say "Yes." Don't deny. Leave your critic at the door.
Suspend judgment and open yourself to possibilities.

3.)   **Listen actively to your partners.**
As Stephen Covey says, "Seek first to understand, then to be understood."
Listen with your eyes and your ears -- people communicate with more than words.

4.)   **Make your partners look good.**
Support. Facilitate. Nurture.
Encourage growth by taking the focus off yourself – make your partner a priority.

5.)   **Be specific and obvious.**
Speak your truth.
Clarify what you're committed to.
Take ownership of your own viewpoint. Name what you see.

6.)   **Find something tangible to do.**
Take Action.
Do something specific that will transform ideas into action.
Get out of the bleachers and onto the court.

7.)   **Be willing to explore unknown territory.**
Seek adventure!
Responsible risk-taking opens new possibilities.
Face the dragon! He's the one who has the most to teach you.

8.)   **Rejoice in mistakes.**

Learn. Adapt. Grow stronger.
Take advantage of the learning laboratory.
Society may not reward mistakes but the creative process thrives on it.
The greatest home-run hitters of all time also acquired the greatest number of strike-outs.

9.) **Commit yourself fully and outrageously.**
Go for it!
Enjoy yourself thoroughly *and* fall flat on your face.
Why waste your time on kinda/sorta? You can make another choice later.

10.) **Trust yourself. Trust the Process.**
Honor your impulses-- you know more than you think you do.
Listen to you partners-- they know more than you think they do.
Stone soup is delicious when each collaborator contributes their unique ingredients.